### Paperback or Audio

https://amzn.to/304cnSW





### Skillfully Talk to People

4 Words to Remove From Your Vocabulary Replace These Words With ...

I need you to check this out.

l've got my hands on some \_\_\_\_\_.





### Skillfully Talk To People

What's Everyone's Favorite Topic to Talk About?

3 Questions You Can Ask to Get Someone Talking About Themselves ... That Also Give You Prospecting Insight?





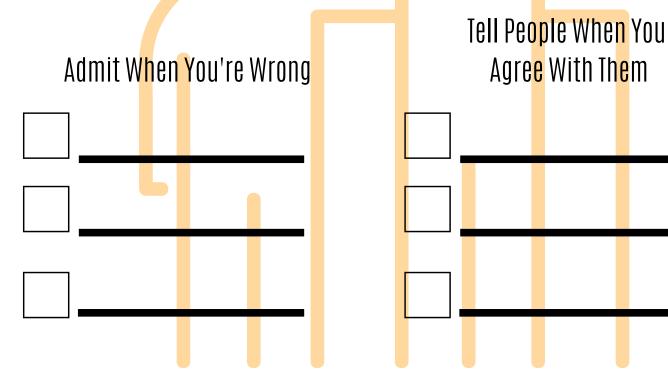


# Skillfully Agree With People

Have an Agreeable Nature

Don't Tell When Your Disagree, Unless ABSOLUTELY Necessary

Refrain From Arguing & Don't Fight With Fighters







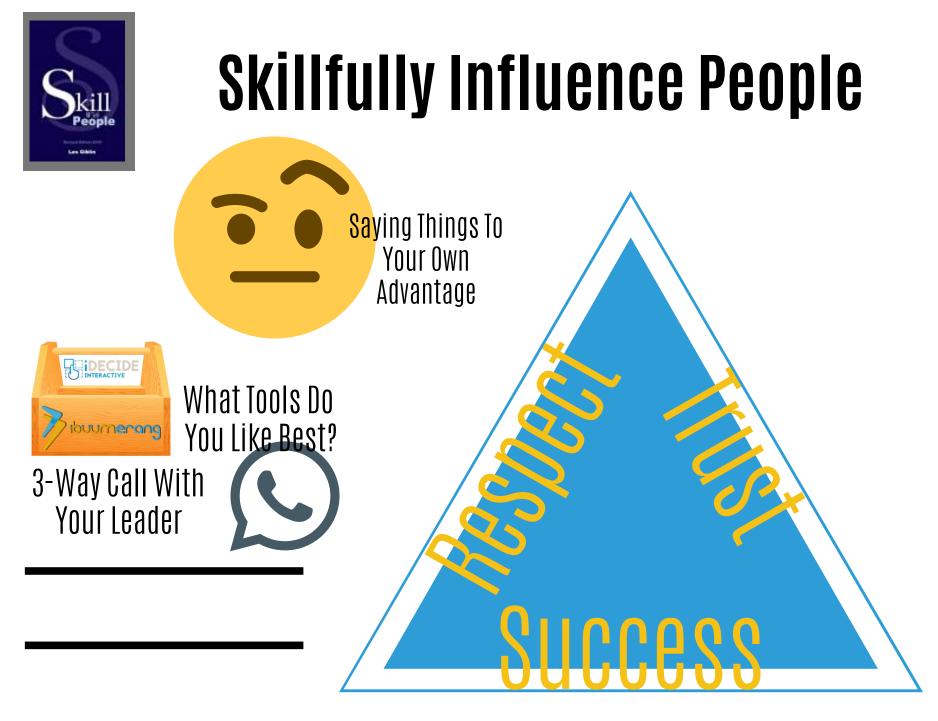
### **Skillfully Influence People**

Big Step: Find Out What They Want

"What Did You Like Best?"

Which personality color types do you best motivate?









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## Skillfully Set People's Moods

First Few Seconds Sets the Tone & Spirit of the Incounter





## **Skillfully Praise People**

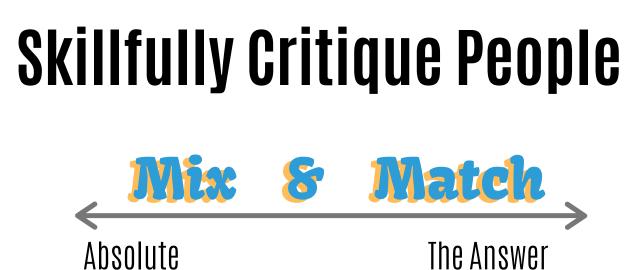




#### Do 1 Kind Thing For 3 People a Day







**Musts** For Successful Criticism

Preface With Criticize

Supply

Ask For

One Critizism

Finish on a

The Act NOT The Person

Kind Word/Compliment

Friendly Note

Per Offence

Privacy

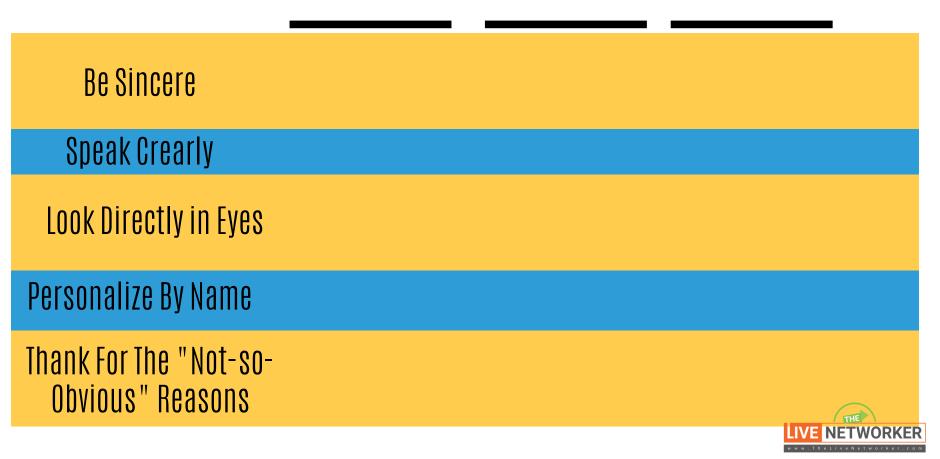
Cooperation vs. Demanding Cooperation



## **Skillfully Thank People**

Who Have You Given Thanks To This Week?

Did you Follow The "Thanking Protocol"?

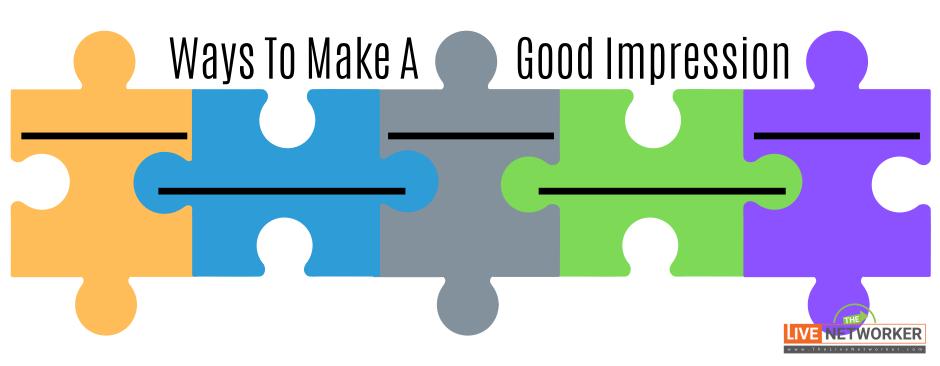




## Skillfully Make a Good Impression

Know WHO You Are & WHAT You Stand For -- Share With Pride

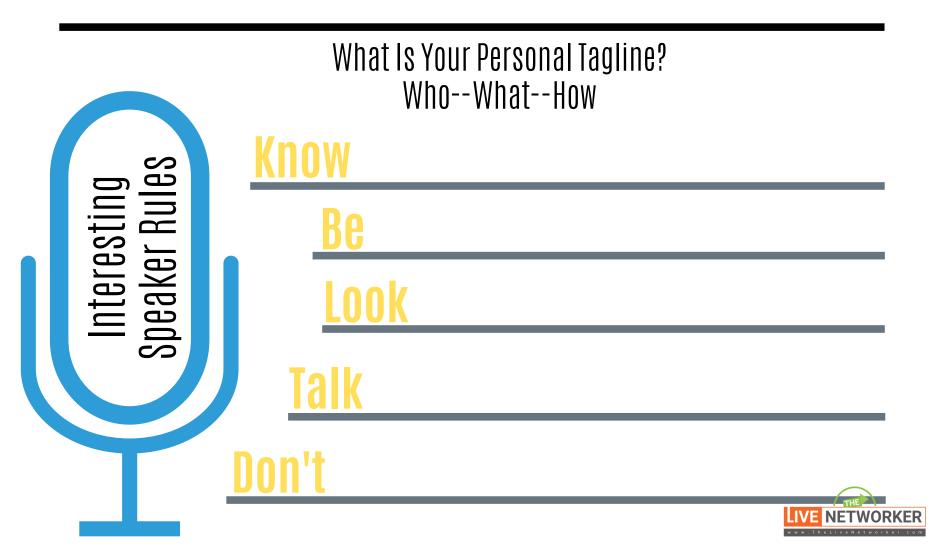
#### What Is Your Personal Tagline? Who--What--How

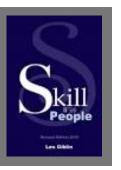




### Skillfully Make a Talk

Know WHO You Are & WHAT You Stand For -- Share With Pride





Life Does Not Payoff For You

Life Paysoff On What You

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